

USU Solutions - ITAM & SaaS Management for SLED Modernization

A unified solution from USU Solutions, distributed through DLT (TD SYNnex Public Sector)

You can't modernize what you don't see. Lean IT teams in SLED organizations lack visibility into assets (ITAM), control over shadow IT and SaaS spend, and a streamlined procurement path. USU Solutions, distributed through DLT (TD SYNnex Public Sector), solves all three. USU delivers unified ITAM, SaaS and FinOps governance for modernization. DLT accelerates procurement through its contract network and federal expertise. Together, they give SLED leaders the visibility, control, and speed to move forward

USU Solutions			
Sales Rep:	Abigail Pierson	abigail.pierson@dlt.com	703-773-9634
Email Alias:	Emerging@dlt.com		

SLED organizations face three interconnected modernization blockers: (1) They can't see what they have (ITAM visibility gap), (2) They can't control what they buy (SaaS and FinOps governance gap), (3) They can't move fast through procurement (RFP cycles steal months). USU + DLT solve all three.

WHAT USU + DLT DELIVER

Visibility (USU Technology)

Complete IT asset discovery (hardware, software, SaaS, cloud licenses). Automated shadow IT + shadow AI detection. Audit-ready documentation in 48 hours. Infrastructure debt quantified. Legacy system candidates identified.

Governance (USU Platform)

Usage- and consumption-based SaaS tracking. Duplicate subscription detection. Intelligent approval workflows. Compliance automation. Cost recovery (23-30% SaaS savings in 12 months). Staff time freed (300+ hours/year per team).

Procurement Speed (DLT Partnership)

NASPO ValuePoint, OMNIA Partners, GSA Schedule expertise. Pre-negotiated contracts = no RFP cycles. DLT manages vendor relationships. Fast contracting. Implementation coordination. Procurement vehicle guidance.

WHY USU + DLT?

Unified platform (ITAM + SaaS + FinOps in one system, not three tools). Single point of accountability (both teams own your success). Faster implementation (USU technology + DLT procurement move in parallel). No handoffs (USU tech team + DLT implementation team work as one). Pre-negotiated pricing (DLT's NASPO/OMNIA relationships lock in favorable terms).

Proven Outcomes

- ✓ 48-hour vendor audit response time
- ✓ 20-30% SaaS cost recovery (12 months)
- ✓ 300+ IT staff hours recovered annually
- ✓ 85% faster compliance audit prep
- ✓ 4-6 week initial deployment
- ✓ Zero downtime implementation

For SLED Organizations

State & Local IT Operations | K-12 School Districts | Higher Education | County Governments | Municipal IT Teams

👉 Next Step: Schedule a 15-minute strategy call with the USU + DLT team.

Contact:

- Abigail Pierson (DLT) | abigail.pierson@dlt.com | 703-773-9634
DLT Solutions (TD SYNnex Public Sector) | www.DLT.com
- Linda Erwich (USU) | linda.erwich@usu.com | 617 - 925 7755 | www.usu.com